



A Great Time for MWBEs in Construction

By Natasha of NRP

For many years, labor market analysts have been perplexed by the lack of minority and woman-owned enterprises in the construction industry. In spite of many incentives—federally mandated diversity quotas on government projects, educational advances of both groups, competitive wages for new workers, and exemplary return on investment for entrepreneurs in this industry—minorities and women remain underrepresented in the management and ownership of construction companies, especially roofing contracting.

“It’s not for lack of trying,” noted Dale Tyler, president of National Roofing Partners (NRP), a company dedicated to diversity in its workforce and partnerships. “There are several, historical reasons for this underrepresentation of women and minorities in the roofing contracting industry and it’s a little complicated, but it is solvable.”

More on this later.

Part of the reason for this lack of diversity in the building trades has to do with the sheer

number of women and minorities involved in construction in the United States. According to the United States Bureau of Labor Statistics, the construction industry is composed of 5.9 percent black or African American, 8.9 percent women, 1.8 percent Asian, 27.3 percent Hispanic, and 56.1 percent white.

In industries such as construction, where skills are learned from apprenticeships and mentoring, and promotions to management often come from on-the-job experience, there are simply not as many blacks, women, Hispanics and Asians working in the industry to start, much less fill, a pipeline to ownership or upper management.

“We are constantly recruiting smart, able-bodied minorities and women for our projects,” Tyler noted. “All of our partners have aggressive, often bilingual, training programs to teach young people the building trades. Those who show resourcefulness and ability are promoted to management.”

“However, there are more systemic reasons why the construction industry has fewer minorities and women than, say, the manufacturing or retail,”



he said. “There is a lack of minority ownership of construction companies. This is not due to ambition or skill or intelligence. It’s a simple lack of capital.”

“Financial leaders such as Eugene Cornelius are trying to change this access to capital for minority

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984



[Click to read more](#)

Sub-Bid Requests



George Harms Construction is seeking MWDBE vendors, suppliers, subcontractors

[Click for details](#)

SKANSKA LK COMSTOCK JV
IS SOLICITING COST PROPOSALS FROM
NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS/VENDORS
Canarsie Tube Rehabilitation and Core Capacity Improvements Project
Brooklyn and Manhattan
MTA New York City Transit Contract No. A-36437
Bid Date: November 17, 2016

Description of project:
Rehabilitation of the Canarsie Tube (“L” Train) between Manhattan and Brooklyn. Rehabilitation of 1st Avenue station (at 14th Street) in Manhattan as well as Bedford Avenue station in Brooklyn. Stations will be made ADA compliant.

There are many subcontracting opportunities. Please note an NDA will be required prior to receiving a copy of project drawings.

If you are interested in bidding on this project, please contact Skanska’s Outreach Coordinator: Julia.Omanoff@skanska.com



SBE OUTREACH SERVICES

With over 1.6 million businesses in our active database—the country’s largest non-public diversity database—SBE sets the professional standard for diversity outreach across the nation. For three decades, we have served small businesses, prime contractors, and agencies—with proven results.

Advertisements
Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com


Fax, Email, and Postal Solicitations
Targeted mailings sent to businesses chosen according to your criteria

Live Call Center Follow-Up
Telephone follow-up calls using a script of five questions that you define

Computer Generated Reports
Complete documentation that will fit right into your proposal, along with a list of interested firms to contact

Special Services
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534



SKANSKA KOCH INC.
IS SOLICITING BIDS FROM MWBE SUBCONTRACTORS AND SUPPLIERS
CERTIFIED WITH THE PORT AUTHORITY OF NEW YORK AND NEW JERSEY
Replacement of Suspender Ropes and Rehabilitation of the Main Cable
George Washington Bridge between New York and New Jersey
PANYNJ Contract No: GWB-244.048
Bid Date: December 1, 2016

Subcontracting opportunities include but are not limited to Painting, Lead Abatement, Containment and Disposal, Electrical—Temporary and Permanent Utilities, Luminaires, Necklace Lighting, Mechanical Piping—Dehumidification Lines and Equipment, Hazardous and Contaminated Material Haul and Disposal, Clearing, Grubbing, Soil and Rock Excavation, Rebar—Furnish and Installation, Fence—Furnish and Installation, Architectural Finishes—Pedestrian Walkway Tiling, Railing, Signage, SS Mesh etcetera, CMU Wall—Furnish and Installation, Armored + Armorless Joints—Furnish and Installation, Line Striping, Engineering, Detailing, Concrete Sawcutting—Pedestrian Sidewalk, Bolt + Welding Inspection, Structural Steel, Precast Concrete, Dehumidification Cable Wrapping, Dehumidification Cable Sleeves, Dehumidification Equipment, Rebar, Concrete, Formwork, Bridge / Roadway Joints, MPT Materials, Wire Splicing Materials, Main Cable Wire Wrapping Materials, Suspender Rope Materials, Bearings—Elastomeric and Multi-Rotational, Backfill Materials, Sidewalk Pedestrian Railing. Please see contract documents for further opportunities.

Interested firms please contact John Papagiannakis at Skanska Koch Inc., john.papagiannakis@skanska.com



TAPPAN ZEE CONSTRUCTORS, LLC

An Equal Opportunity Employer / Contractor

Is seeking DBE firms for Subcontract Opportunities on the

NEW NY BRIDGE PROJECT

OWNER: NEW YORK STATE THRUWAY AUTHORITY
Located in Westchester & Rockland Counties, New York

TZC Vendor Database
All registered vendors will be added to the TZC Vendor Database, which TZC uses to seek DBE firms for every Subcontract Opportunity.

Technical Review Meetings
Please RSVP for ‘Overcoming Hurdles’ free workshop in collaboration with US DOT Small Business Transportation Resource Center and co-sponsored by M&T Bank for firms considering MW/DBE Certification and newly certified DBE’s.

Date/Location/Time: Wednesday, November 16 • NYACK SEAPORT • 8:00 AM - 12:00 PM
RSVP: DBETeam@tzc-llc.com

- Navigating Certification: Defining the DBE Program and application process
- Negotiating Bonding & Insurance
- Getting to Yes: ABC of Finance and Closing the Deal

Contact DBETeam@tzc-llc.com and RSVP by sending a note with your company name, attendees name(s), and telephone number via e-mail. Be sure to note ‘Overcoming Hurdles’ in the Subject line.

Bonding, Lines of Credit, Insurance Support Services
TZC is willing to assist all DBE subcontractors and suppliers in obtaining access to bonds, lines of credit, and insurance. Please email your request for assistance to DBETeam@TZC-LLC.com.

Subcontract opportunities are primarily available for construction firms, however several support service opportunities also exist.

All interested firms, including DBEs, must register with TZC through the following website to be considered:

www.TappanZeeConstructors.com

Main Project Office:
**555 White Plains Rd., Suite 400
Tarrytown NY 10591**

Date Of Monthly Advertisement: October 2016